Ten years of *strategizing* for poverty reduction: A cross-sectional appraisal of PRSP performance

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## Outline

- The PRSP "Project" & the surrounding controversy
- Research rationale & objectives
- Approach & methods
- Results
  - Statistical testing
  - Regression results
- Conclusions

#### The "PRSP Project"

- Launched 1999
  - Claimed path breaking, links to the new aid agenda
  - Political & technical imperatives
- PRSP = a national strategic plan, supported by an IFI Initiative
- Objective poverty reduction via pro-poor growth
  - But avoids definitional debate
- Attempts to address the principal-agent problem inherent in concessional lending
  - Replaces conditionality with national ownership
  - Gains to be via better & better fitted policies
- Extensive coverage became the primary IFI "product"

# Controversies

# Degree of IFI control versus national ownership & commitment?

- New conditionality or "Policy ventriloquism"?
- Note:
  - PRSP preparation is a regulated process
  - PRSPs constructed after a series of interactions, concluding with JSA approval
- Policy tutelage in this process *inevitably* based on a Washington policy consensus
  - A new but narrow agenda?
- More radically: Are PRSPs merely a facade for structural adjustment?

# Our rationale & objectives

- Very limited appraisal literature, surprising given controversy
- IFIs dismissive of possibilities for general evaluation no sound counterfactual
- Key question: Has PRSP adoption made a difference to country performance?
- Specifically to:
  - Poverty reduction or its proximate drivers growth & inequality changes?
- What is the nature of the PR process?
  - Can anything be said about the policy orientation of PRSPs?

Are they simply a new form of structural adjustment?

# Approach & Methods

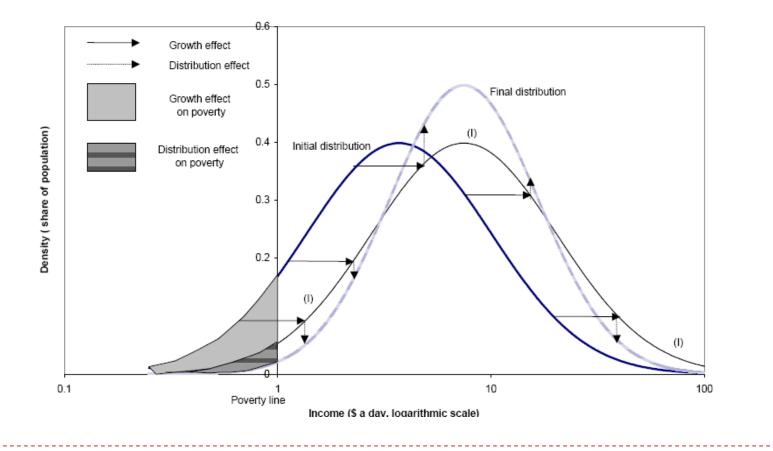
- PRSP adoption identified as a *treatment* effect
- Counterfactual approach using pooled data to compare with-without and before-after
  - Bespoke panel datasets of adopters & non-adopters
  - National poverty line & dollar-a-day line data
- Approach was expansive & exhaustive
- Progressively more sophisticated appraisal methods applied:
  - Statistical tests to establish whether an apparent relationship existed
  - Panel regressions, IV where possible, to check robustness

#### Core Relation

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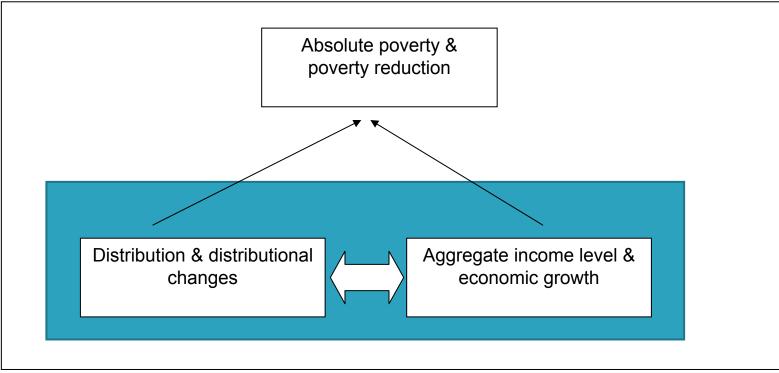
• Poverty reduction is a function of growth & greater equity

• 
$$\Delta P = P_t - P_{(t-1)} = \Delta P_G + \Delta P_I$$



# Poverty-growth-inequality Triangle

- Bourguignon (1999): Policy choices & process (the blue box) mediate the growth process
- Hence can view PRSP-adoption as a treatment effect within the core relation



# Data

- 2 panels:
- National sourced from primary materials,
- Dollar-a-day from Povalnet database (WB)
  - Missing data, unbalanced panel, reformatting needed
  - 68 countries, 12 years from 1996
- Complications
  - Only 28 of 63 PRSP-adopters' data of sufficient quality
  - Serious consistency & comparability issues especially national panel
- Summary outcomes: evidence of superior PRSP performance
  - Starting point for investigation

# Statistical Testing

- Comparison of mean differences
  - Based on poverty reduction episodes in both panels
  - Red text indicates significant results
- Restricted sample constructed using propensity score matching methods
  - Probability of selection into treatment
- Primary variables poverty reduction, growth distribution (& growth elasticity of poverty)
- Plus stabilization outcomes BOP equilibrium, CPI



# Poverty reduction

Category	Non-PRSP Mean Change [Standard deviation]	PRSP Mean Change [Standard deviation]	Overall Mean Change [Standard deviation]	Difference in means [t Statistic]	Probability Diff>0 [Diff≠0]
National Panel -Full Sample -Restricted	-0.90 [2.99] -1.09 [2.93]	-1.75 [3.22] -1.75 [3.22]	-1.17 [3.07] -1.39 [3.06]	0.85 [1.14] 0.66 [0.79]	0.13 [0.26] 0.22 [0.43]
Dollar a day Panel -Full Sample** -Restricted*	-0.34 [2.19] -0.37 [3.20]	-1.49 [2.70] -1.49 [2.70]	-0.58 [2.33] -0.80 [3.04]	1.16 [2.17] 1.12 [1.67]	0.02 [0.04] 0.05 [0.10]

#### Growth Outcomes

Category	Non-PRSP	PRSP	Overall	Difference in	Probability
	Mean	Mean	Mean	means	Diff>0
	Change	Change	Change	[t Statistic]	[Diff≠0]
	[Standard	[Standard	[Standard		
	deviation]	deviation]	deviation]		
National Panel					
-Full Sample***	2.45 [3.70]	5.38 [5.24]	3.36 [4.43]	-2.94 [-2.93]	0.00 [0.00]
-Restricted**	3.02 [5.24]	5.38 [5.24]	4.11 [4.77]	-2.36 [-1.86]	0.03 [0.07]
Dollar a day Panel					
-Full Sample*	3.29 [4.49]	4.88 [5.05]	3.63 [4.64]	-1.59 [-1.57]	0.06 [0.12]
-Restricted	3.38 [5.41]	4.88 [5.05]	3.95 [5.30]	-1.50 [-1.25]	0.11 [0.12]

# Inequality

Category and	Non-PRSP	PRSP	Overall	Difference	Probability
significance level	Mean	Mean	Mean	in means	Diff<0
	Change	Change	Change	[t Statistic]	[Diff≠0]
	[Standard	[Standard	[Standard		
	deviation]	deviation]	deviation]		
National Panel					
-Full Sample	0.05 [1.25]	0.06 [1.41]	0.05 [1.29]	-0.01 [-0.04]	0.48 [0.97]
-Restricted	0.11 [1.40]	0.06 [1.41]	0.09 [1.39]	0.05 [0.14]	0.55 [0.89]
Dollar a day Panel					
-Full Sample	0.03 [1.19]	0.12 [1.26]	0.50 [1.20]	-0.93 [0.37]	0.36 [0.72]
-Restricted	0.07 [1.56]	0.12 [1.26]	0.09 [1.44]	-0.50 [-0.15]	0.44 [0.88]

# Plus Stabilization Outcomes

• Separate dataset, rejects radical accounts

Category	Non-PRSP Deviation from period mean [Standard deviation]	PRSP Deviation from period mean [Standard deviation]	Overall Deviation from period mean [Standard deviation]	Difference in means [t Statistic]	Probability Diff>0 [Diff≠0]
Current account balance as % of GDP***	0.33 [4.13]	-1.29 [4.92]	-0.00 [4.35]	1.62 [4.23]	0.00 [0.00]
Consumer Prices Index (CPI)	-0.64 [43.3]	+2.30 [5.45]	-0.00 [38.47]	-2.94 [-0.89]	0.81 [0.37]

#### Summary

- Some evidence of a poverty benefit but restricted to dollar-a-day dataset
- Works through growth channel alone & no distributional gain
  - Is this pro-poor?
- Stronger evidence of a growth benefit of adoption
  - Appears in both panels
- No indication of structural adjustment bias
  - If anything reverse is true
- But testing is problematic for a host of reasons

# Regression-based Appraisal

- Two standard approaches used:
  - First Differences (primary approach)
    - Uses a parsed 4 periods to provide a balanced panel
  - Fixed Effects
    - Uses the original unbalanced panel
- Two samples full & excluding income-based data
- Both rely on a form of the standard relation any effect given by PRSP adoption dummy variable
- IV attempted but only possible for FD
- Also interact PRSP dummy with growth/ inequality where effect found to examine causal channel

# First Differences (FD) Estimator

- Basic model
  - Full & restricted (excluding income) samples
    - $\Delta$  P0=  $\Delta \alpha$ +  $\beta_1 \Delta$  Inc +  $\beta_2 \Delta$  Gini +  $\beta_3$  PRSP +  $\beta_4$  Pr3+  $\beta_5$  Pr4+ u
- IV model
  - IVs: lagged debt levels HIPC linkage
  - Sample restricted to periods 2 & 3
  - I<sup>st</sup> stage (LPM):
    - $Pr(PRSP) = \alpha + \beta_1 \Delta IFI Dbt_{t-1} + \beta_2 \Delta Bil Dbt_{t-1} + \beta_3 \Delta Inc + \beta_4 Gini + \beta_5 Pr4 + u$
  - 2<sup>nd</sup> stage:
    - $\Delta PO = \alpha + \beta_1 \Delta Inc + \beta_2 \Delta Gini + \beta_3 PR\hat{S}P + \beta_4 4 + u$
- Interacted basic model also
  - $\Delta P0=\alpha + \beta_1 \Delta Inc + \beta_2 \Delta Gini + \beta_3 (PRSP*\Delta Inc) + \beta_4 (PRSP*\Delta Gini) + \beta_5 Pr 3 + \beta_6 Pr 4 + u$

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#### First Differences Results

FD of Variable [t & F Statistic]	Nationa	al data	Dollar-a-o	lay data
Dependent variable = Poverty	FD OLS	FD OLS	FD OLS	FD OLS
Rate		(Ex. Income)		(Ex.
				Income)
Per capita income	-0.2339***	-0.1860***	-0.0817	-0.9756
	[-3.65]	[-3.25]	[-1.23]	[-1.04]
Gini coefficient	+0.4576	+0.3986	+0.3393	+0.2974
	[+1.59]	[+1.32]	[+1.36]	[+1.02]
PRSP adoption	-0.6018	-0.1198	-1.8752***	-2.360***
	[-0.85]	[-0.17]	[-2.79]	[-3.10]
Period 3 dummy	+0.2797	-0.2583	+0.5656	+0.9459
	[0.39]	[-0.36]	[+0.98]	[+1.11]
Period 4 dummy	+1.4362	+0.7932	-0.0574	+0.3823
	[1.41]	[+0.86]	[-0.10]	[+0.50]
R squared	0.2105**	0.1617**	0.1200**	0.1262*
	[3.16]	[2.57]	[2.43]	[2.07]
Observations	76	66	129	83

# FD IV Results

FD of Variable [t & F Statistics]	Nation	al data	Dollar-a-d	lay data
Dependent variable = Poverty Rate	Comparable FD OLS	FD IV	Comparable FD OLS	FD IV
Per capita income	-0.2575***	-0.2495***	-0.0837	-0.0922
	[-3.58]	[-3.33]	[-0.99]	[-0.99]
Gini coefficient	+1.0187***	+1.0277***	0.2574	0.2904
	[4.05]	[3.93]	[1.01]	[0.83]
PRSP adoption	-0.4636	-0.8649	-1.9713***	-2.1917
	[-0.69]	[-1.35]	[-2.85]	[-1.02]
Period 4 dummy	+1.1390	+1.0433	-0.6375	-0.6880
	[1.56]	[1.49]	[-1.19]	[-1.16]
R <sup>2</sup>	0.3985***	0.4017***	0.1797**	0.1764
	[7.40]	[7.69]	[2.67]	[1.33]
Observations	51	49	85	81

# FD Interacted Results (US\$ a day only)

FD of Variable [t and F Statistics]	FD OLS
(Dependent variable = Headcount Ratio)	Dollar-a-day
Index of per capita income (PCY)	-0.0086
	[-0.20]
Gini coefficient	0.3963
	[+1.33]
PRSP interacted with PCY	-0.2689*
	[-1.87]
PRSP interacted with Gini Coeficient	-0.3290
	[-0.69]
Period 3 dummy	+0.2943
	[0.50]
Period 4 dummy	-0.1770
	[-0.27]
R <sup>2</sup>	0.1283*
	[1.88]
Observations	129

# Fixed Effects Estimator

- Something of a follow up efficiency advantages over FD
- Basic model
  - In levels & time de-meaned
  - $(PO_{it}-\overline{PO}_i) = (\alpha \overline{\alpha}) + \beta_1 (Inc_{it}-\overline{Inc}_i) + \beta_2 (Gini_{it}-\overline{Gini}_i) + \beta_3 PRSP + \beta_n Yr n + u$
  - Full & restricted (excluding income) samples
- Interacted model
  - As for FD treatment binary interacted with growth & Gini
- IV attempted but instruments too weak
  - Various forms & lags of debt levels tested
  - Potential endogeneity not controlled for



## Fixed Effects Results

Variable (in levels)	Nation	al data	Dollar-a-	day data
[t & F statistics]	FE OLS	FE OLS	FE OLS	FE OLS
Dep variable = Poverty Rate		(Ex income)		(Exc. Income)
Per capita income	-0.1852***	-0.1631**	-0.0040	-0.0096
	[-2.74]	[-2.49]	[-0.15]	[-0.24]
Gini coefficient	+0.1124	+0.1375	+0.1178	-0.013
	[+0.38]	[+0.44]	[+0.88]	[-0.08]
PRSP adoption	-4.2841*	-3.0432	-4.2664***	-4.9580***
	[-1.92]	[-1.25]	[-2.89]	[-2.78]
2004 dummy	-0.6051	-2.9503	-3.6323**	-4.8225
	[-0.15]	[-0.72]	[-2.12]	[-1.78]
2005 dummy	-3.9578	-5.651	-2.4186*	-1.9489
	[-1.14]	[-1.41]	[-1.73]	[-0.75]
2006 dummy	-2.6908	-2.6042	-4.2340***	-5.8336**
	[-0.71]	[-0.57]	[-2.95]	[-2.31]
2007 dummy	+7.6660*	+5.4047	-5.0344**	-6.6290**
	[1.80]	[1.15]	[-2.07]	[-2.32]
Within R <sup>2</sup>	0.3400*** [3.09]	0.3711*** [2.75]	0.2421*** [3.92]	0.2783*** [3.66]
Observations [Groups]	175 [58]	150 [48]	256 [63]	171 [49]

# Interacted FE

	T	<b>I</b>
Variable (in levels) [t & F Statistics]	National	Dollar- a- day
Dependent variable = Poverty Rate	FE OLS	FE OLS
Per capita income	-0.2369***	+0.0234
	[-2.94]	[+1.00]
Gini coefficient	+0.1495	+0.1120
	[+0.49]	[+0.84]
PRSP interacted with income	+0.0464	-0.0660**
	[+0.83]	[-2.01]
PRSP interacted with Gini	-0.2211	+0.1156
	[-1.24]	[+1.24]
1997 dummy	-2.211	-2.3973*
	[-0.61]	[-1.71]
2000 dummy	+0.4048	-1.6795*
	[+0.13]	[-1.74]
2004 dummy	-0.0652	-4.4385**
	[-0.02]	[-2.53]
2005 dummy	-3.6894	-3.4061**
	[-1.02]	[-2.42]
2006 dummy	-2.3138	-4.900***
	[-0.61]	[-3.37]
2007 dummy	+7.1434*	-6.0921**
	[+1.69]	[-2.87]
Overall R squared	0.101*** [3.08]	0.0067*** [3.69]
Observations [Groups]	175 [58]	256 [63]

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## Summary

#### First Differences

- 2 panels different, PRSP effect in dollar-a-day data only
- But effect not present in IV results
- Interacted results supports growth as the poverty reduction channel

#### Fixed Effects

- Some effect evident within national data & dollar-a-day
- No IV estimation possible (sadly)
- Again growth alone evident in interacted regression

# 4 Conclusions, 2 Evidential Worries

- What can be said?
  - (1) Some solid evidence of a PRSP gain
    - But fragile & weaker as analysis becomes more sophisticated
    - Broadly confined to dollar-a-day data.
      - Problematic for judging PRSP "success"
  - (2) Primacy of growth and no distributional benefit
    - Not pro-poor therefore?
  - (3) No stabilization bias in evidence
  - (4) So it is possible to construe PRSPs as growth strategies
- Concerns:
  - (1) Data issues generally plus self selection problem
  - (2) Attribution problem
- Need for triangulation